



How to balance accurate funding with efficient rosters under AN-ACC

Webinar

Thursday 9 February 2023



Agenda



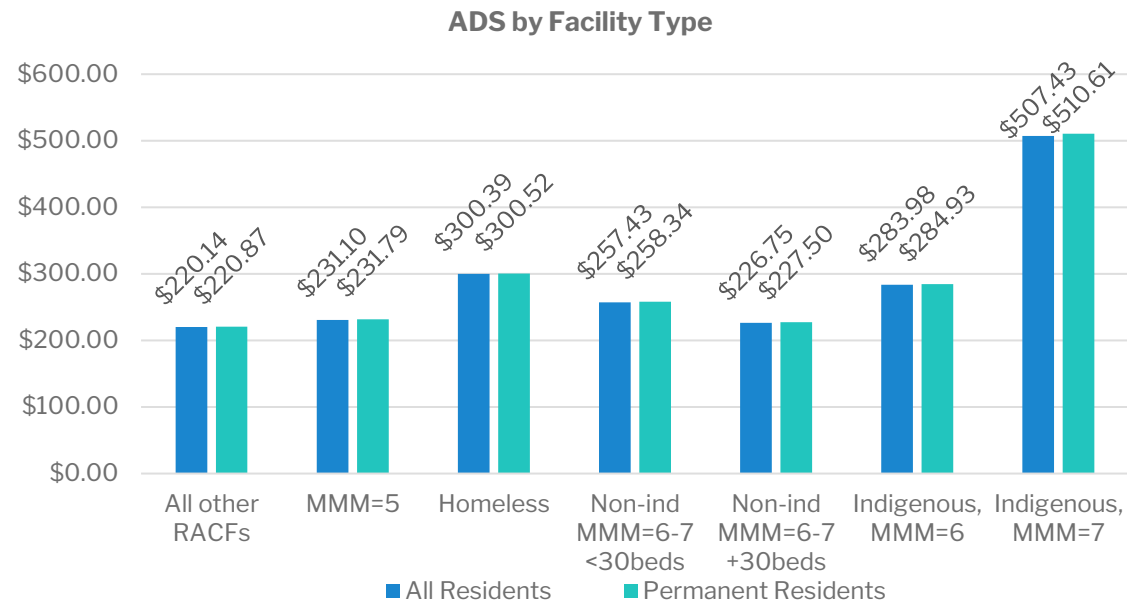
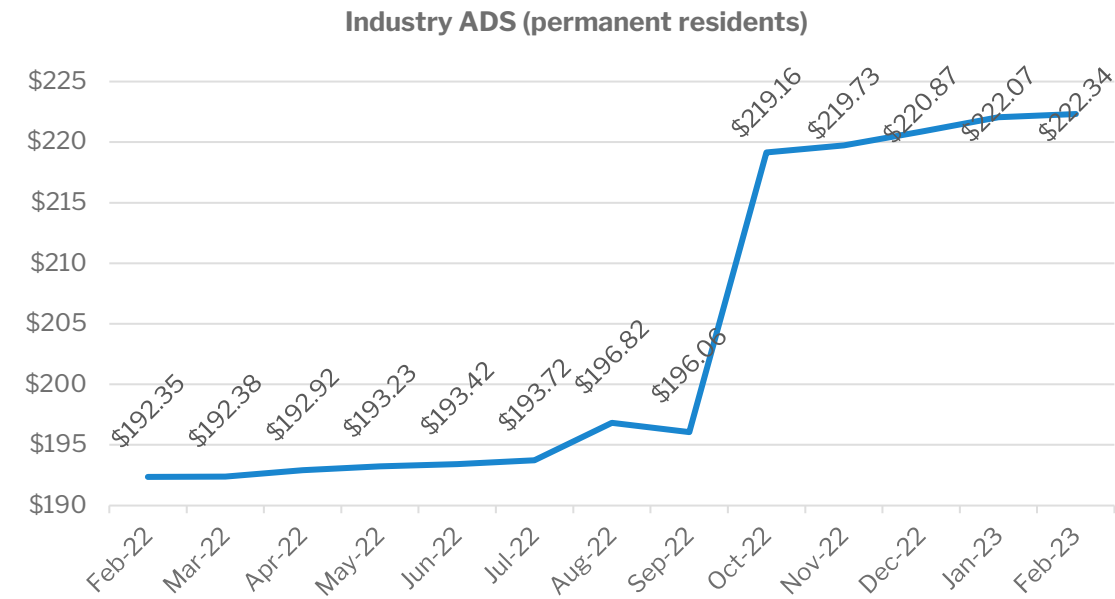
- Welcome
- Industry stats & insights on AN-ACC and star ratings
- Reclassification traps – the new AN-ACC tree
- A new process is required
- The impact of star ratings and care minute compliance
- The Target Operating Model – accurate classifications and efficient rosters
- Q&A
- Close

Please ask
questions in the
chat





Industry claiming is catching-up to care obligation



	Total	AIN	RN
Minutes PRPD	197.31	157.93	39.38
Total Daily Hours	628,093	502,739	125,354

	Estimated min. cost
Daily	\$31,647,027
Annual	\$11,551,164,737

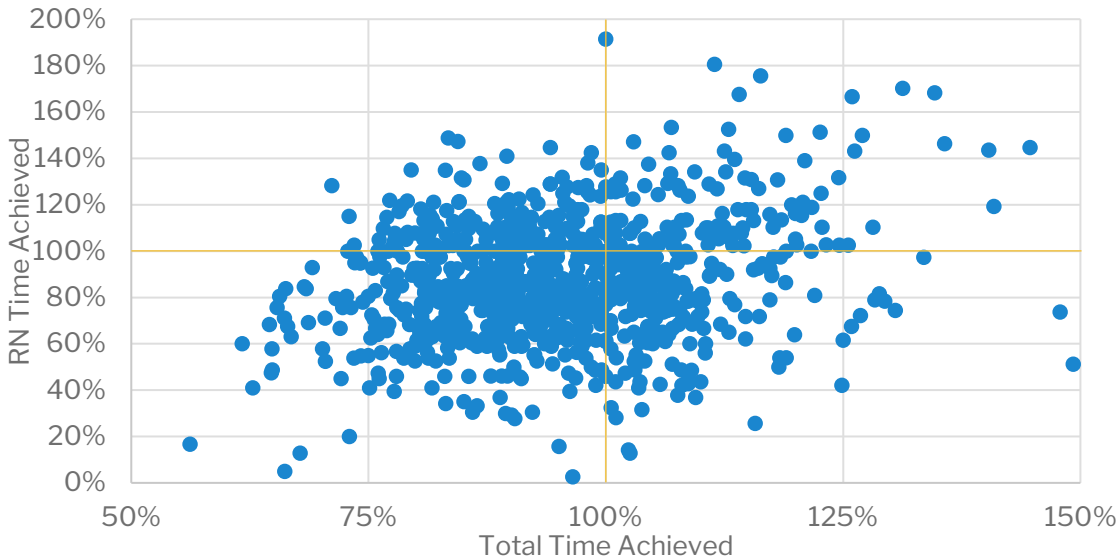
Cost assumptions	Hourly Wage	Loading	Per minute
RN	\$46.00	68%	\$1.29
AIN	\$26.00	68%	\$0.73

Cost assumptions can be modelled further in Mirus Metrics. Based on the assumptions used for AIN/RN the operating result considers total subsidy over staffing costs.

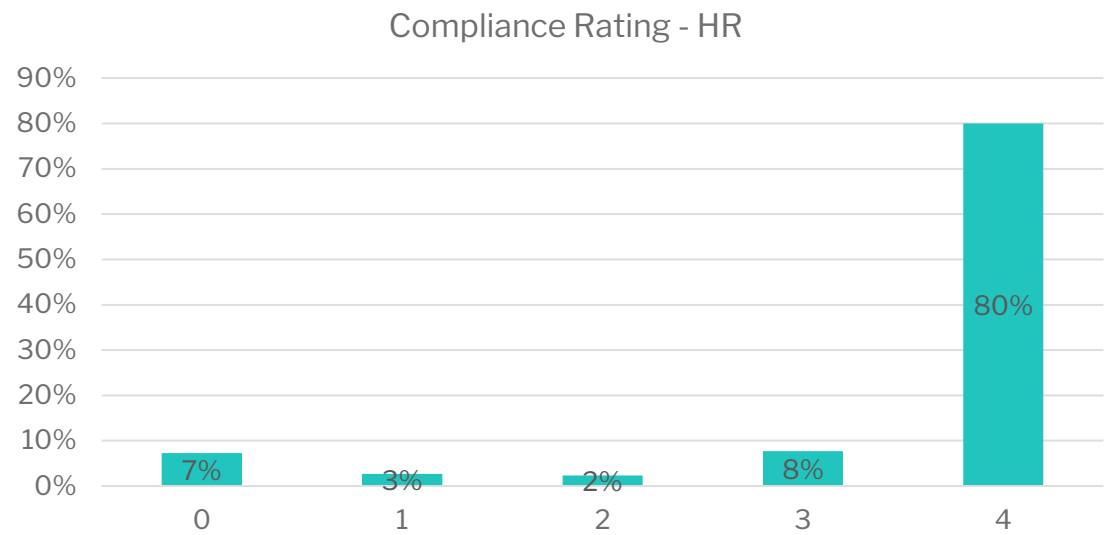
	Subsidy
Daily	\$42,327,623
Annual	\$15,449,582,527

Optimal operating result
74.77%
Percent of total subsidy to staffing costs

QFR Care Minutes reporting & Star Rating performance in staffing

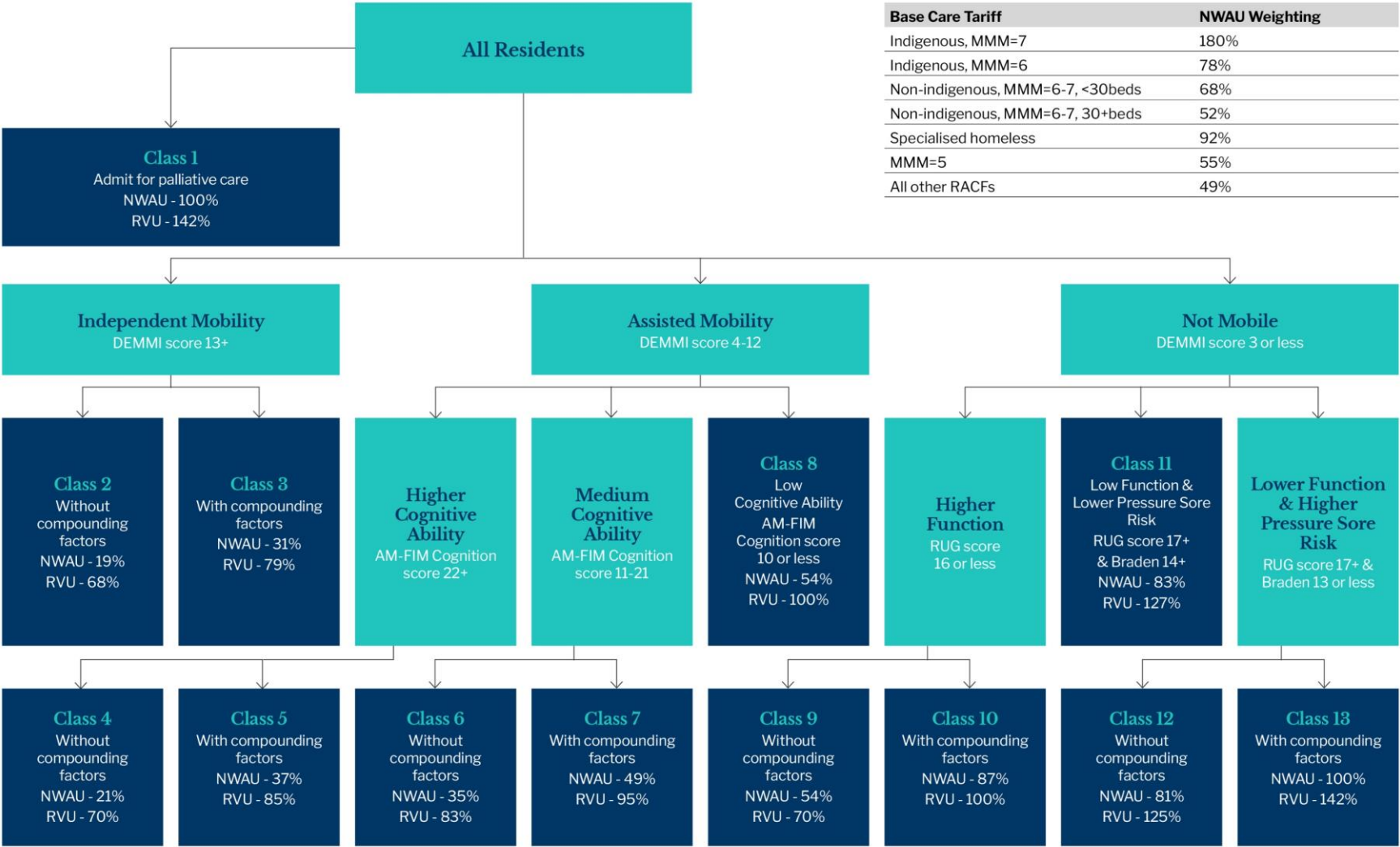


Define the target workforce strategy & rostering demand template to the required care obligation and the desired star rating outcome.



Registered Nurse Care Minutes target and % target met	Overall Care Minutes (including RN minutes) target and % target met				
	Well below (<90%)	Below (90- <100%)	Meets (100- <105%)	Above (105- <115%)	Well above (>115%)
Well below (below 75%)	*	*	**	**	***
Below (75 - <100%)	**	**	**	***	***
Meets (100 - <115%)	**	***	***	***	****
Above (115 - <125%)	***	***	****	****	****
Well above (>125%)	***	****	****	****	****

The Australian National Aged Care Classification (AN-ACC)



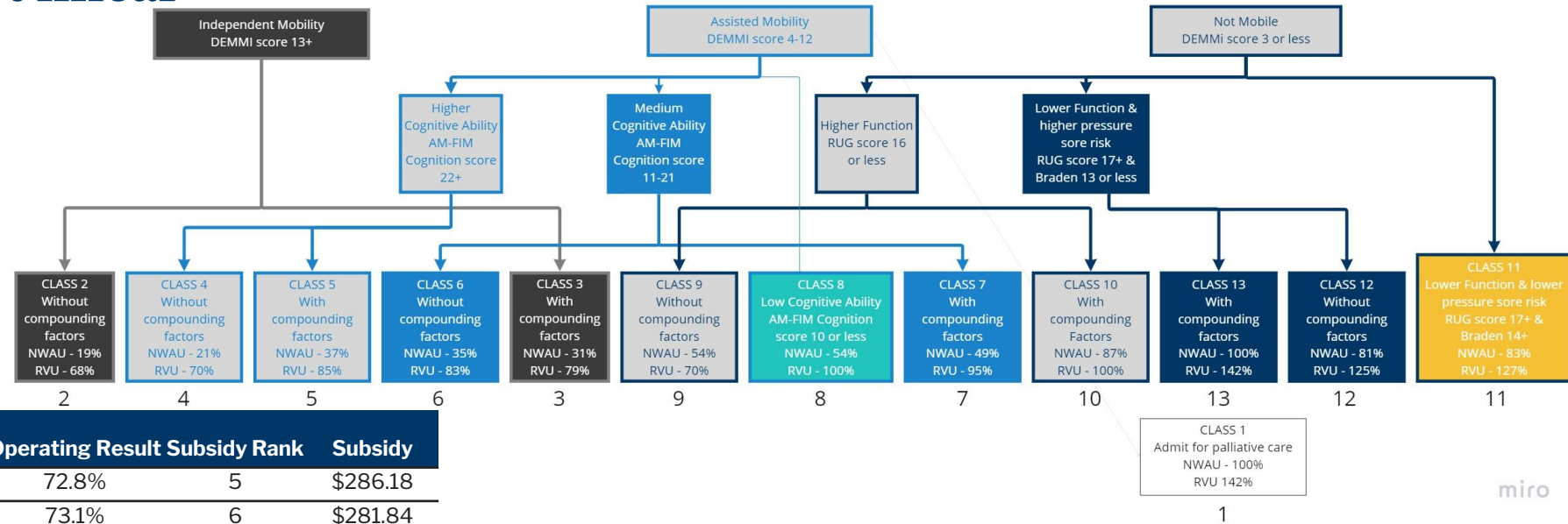
ABBREVIATIONS
Admit for palliative care A life expectancy of three months or less.

DEMMI De Morton Mobility Index
AM-FIM Australian Modified Functional Independence Measure

RUG-ADL Resource Utilisation Groups - Activities of Daily Living
Braden The Braden Scale

NWAU National Weighted Activity Unit

AN-ACC classes are not linear



Margin Rank	AN-ACC Class	Care Minutes	RN Minutes	Operating Result	Subsidy Rank	Subsidy
1	Class 11	254	41	72.8%	5	\$286.18
2	Class 12	250	42	73.1%	6	\$281.84
3	Class 1	284	53	73.4%	1	\$323.03
3	Class 13	284	53	73.4%	1	\$323.03
4	Class 101	151	30	73.8%	14	\$172.14
5	Class 10	261	52	74.5%	3	\$294.85
6	Class 7	189	37	74.7%	9	\$212.46
7	Class 8	200	38	74.9%	7	\$223.30
8	Class 9	200	44	76.4%	7	\$223.30
9	Class 3	157	34	77.1%	13	\$173.44
10	Class 6	166	35	77.3%	12	\$182.11
11	Class 5	169	39	77.9%	11	\$186.45
11	Class 4	139	30	77.9%	15	\$151.76
13	Class 2	135	32	79.0%	16	\$147.42
14	Class 102	185	35	79.8%	10	\$193.82
15	Class 103	282	62	82.0%	4	\$293.55

Managing the Resident Claim Profile

Facility Type

All other RACFs ▼ Reset

Class 1

Class 2

Class 3

Class 4

Class 5

Class 6

Class 7

Class 8

Class 9

Class 10

Class 11

Class 12

Class 13

Class 101

Class 102

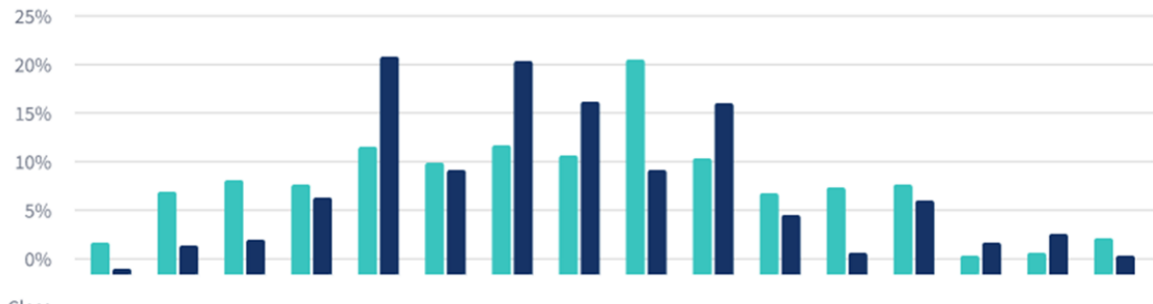
Class 103

Costing	Hourly Wage	Loading	Per minute
RN	<input type="text" value="\$40,00"/>	<input type="text" value="68%"/>	\$1.12
AIN	<input type="text" value="\$23,00"/>	<input type="text" value="68%"/>	\$0.64

	Total Casemix	RN Casemix	ADS	Total Daily funding
Industry	200.50	40.41	\$223.96	
Scenario	198.94	39.68	\$221.96	\$22,861.99

	AIN/EN	RN	Total
Daily FTE requirement	34.18	8.51	42.69
Daily minimum roster cost	\$10,564.18	\$4,577.44	\$15,141.62

● Industry ● Scenario



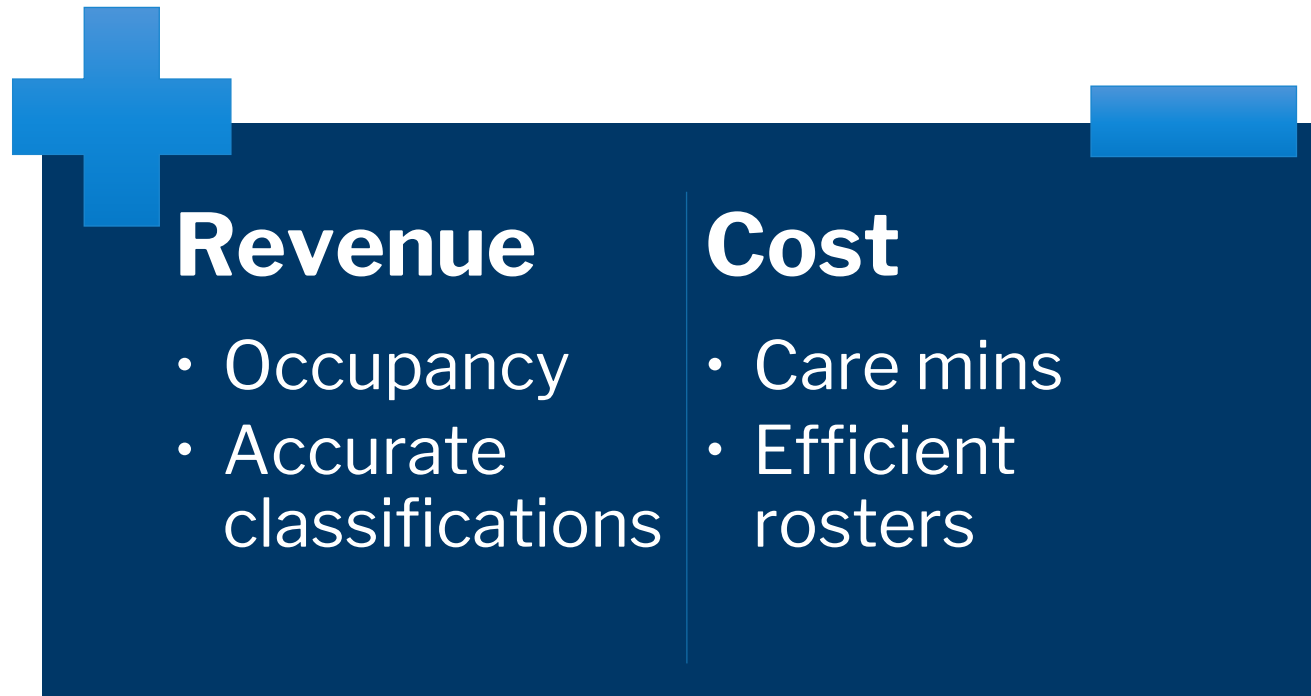
Class	Industry (%)	Scenario (%)
1	2.0	0.5
2	7.0	2.0
3	8.0	2.5
4	7.5	6.5
5	12.0	21.0
6	10.0	9.5
7	12.0	21.0
8	11.0	16.5
9	21.0	9.5
10	10.5	16.5
11	7.0	4.5
12	7.5	1.5
13	7.5	6.0
101	1.0	2.5
102	1.0	3.0
103	2.5	1.0

A blurred office scene with several people working at desks with computers. In the foreground, a woman with long dark hair, wearing a black dress with a white and pink floral pattern and white earbuds, is sitting and smiling while looking at her smartphone. A blue semi-transparent box is overlaid on the left side of the image, containing the text 'Questions from the chat' in white serif font.

Questions from the chat

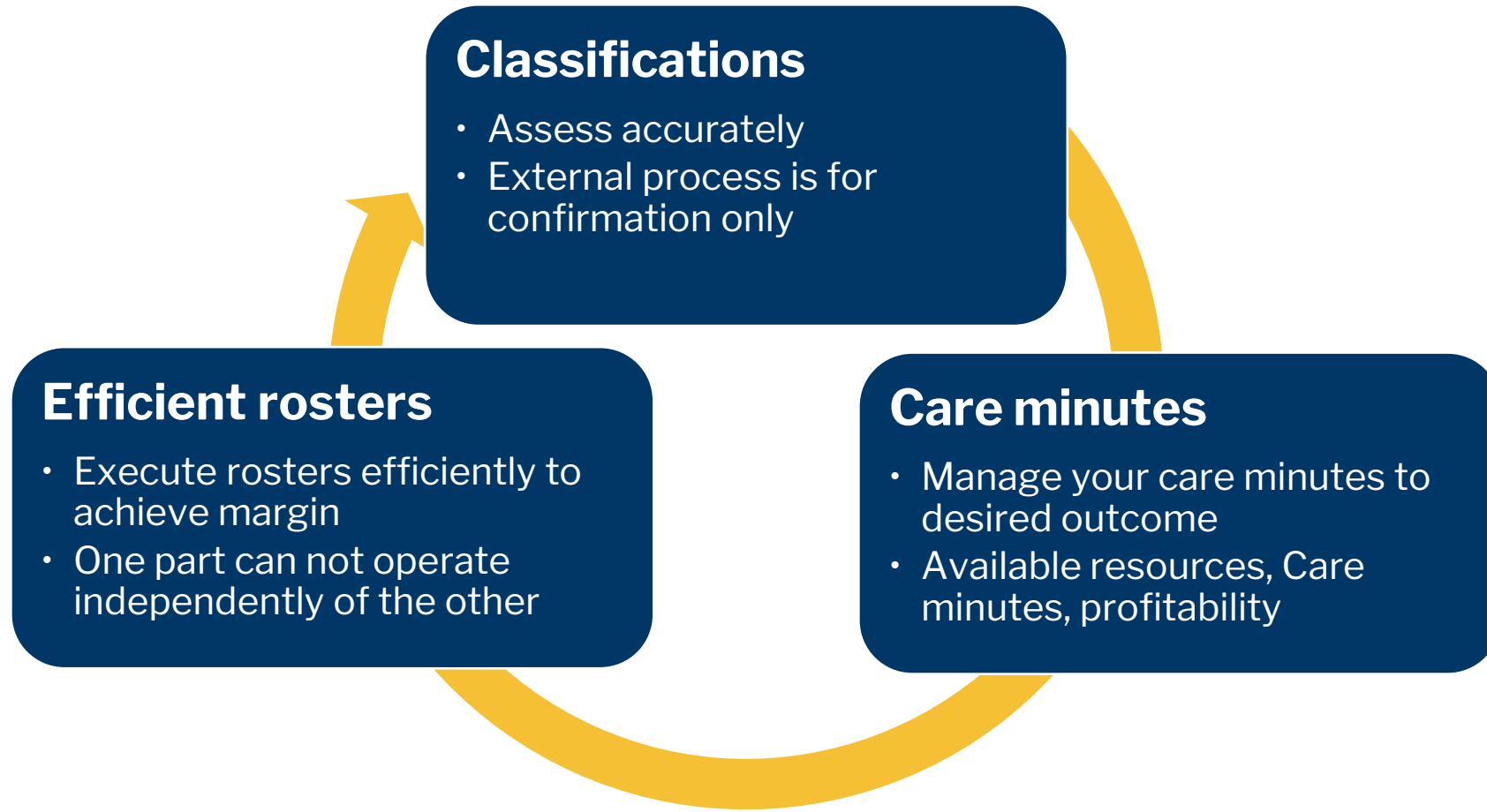
A new process is required

You must be able to manage all of the drivers at the same time, not independently



A new process is required

Each part of the process requires visibility, through data, of all the other parts



Designing your funding & workforce strategy

These are the steps to work towards being in control of AN-ACC.

1

Normalise your AN-ACC Classes / Casemix

(Undertake an internal AN-ACC review of all residents to understand typical claim profile for your sites and where each resident would align today.)

2

Align your rostering demand templates to your target star rating & occupancy.

(Track reclassifications, planned resident movements (admissions/discharges), occupancy levels per day and across all facilities.)

3

Control and understand your data

Continually monitor residents' changing care needs and accurately estimate future potential classifications. Track reclassifications, planned resident movements (admissions/discharges), occupancy levels per day and forecasted outcomes across all in situ consumers.

4

Strategically request your classifications

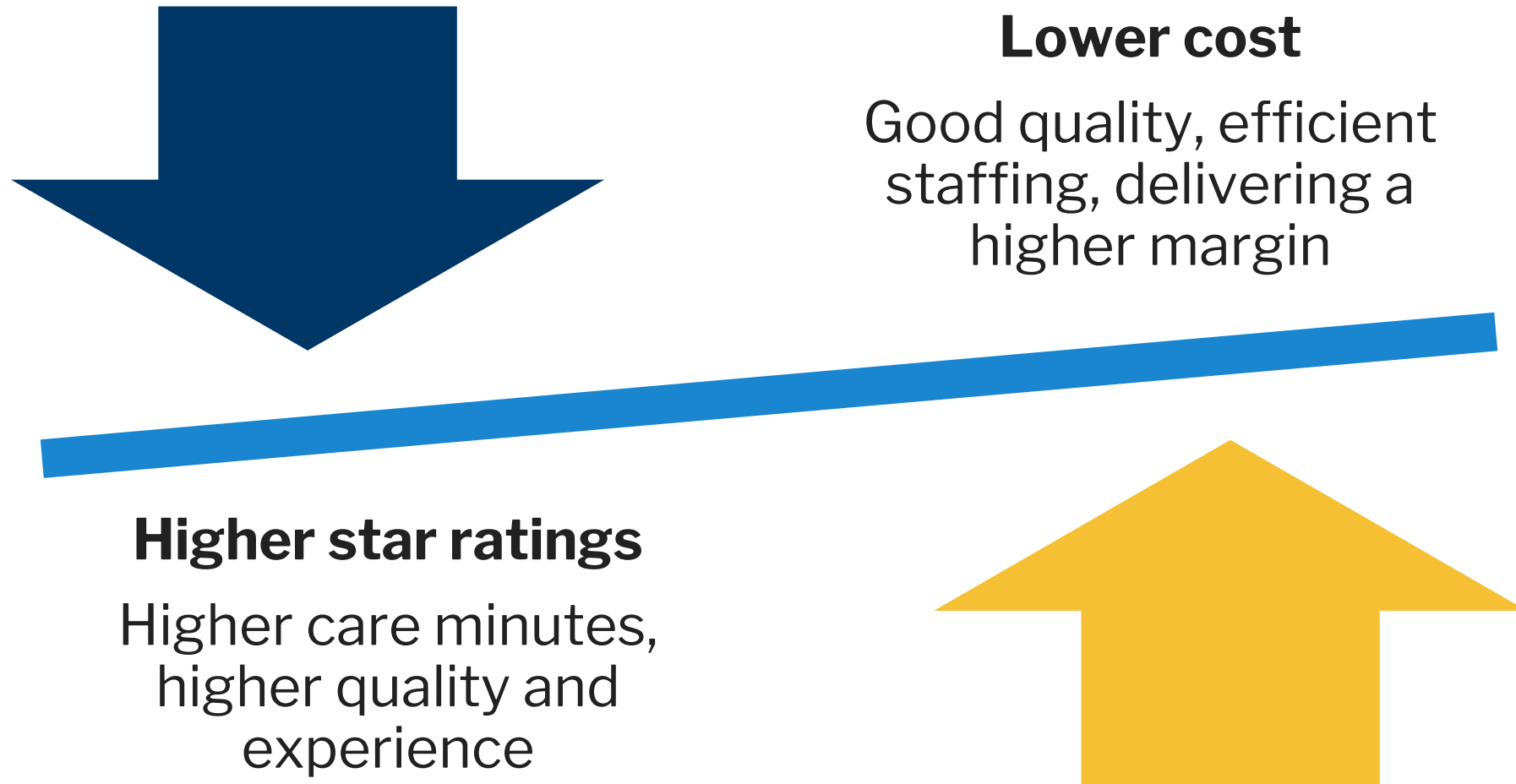
Manage the resident claim profile (Case mix distribution) to offset resident movements and maintain a case mix that aligns to the workforce strategy.



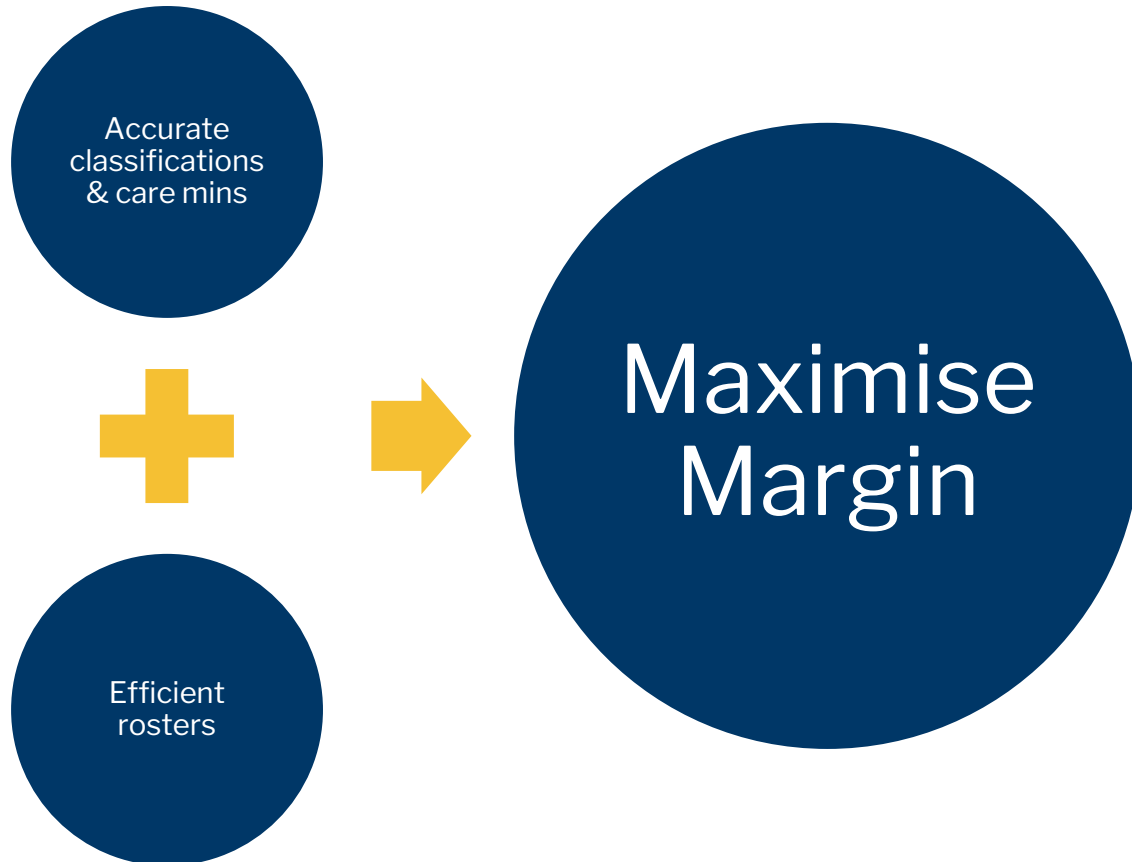
3 Steps you can take before October 2023

Steps	Outcomes	Complete by
1. Ensure all processes are connected end to end and accountabilities clear	<input type="checkbox"/> Assessment knowledge and capability in your key staff across admissions, funding and clinical <input type="checkbox"/> Process maps of NEW processes especially decision making on reclassification vs care mins	APRIL 2023
2. Ensure you have data in a system visible to all areas but available at a central point	<input type="checkbox"/> NO SPREADSHEETS – they are temporary solution and have no history and cannot manage complex data safely <input type="checkbox"/> Data must be available to all areas in real time to ensure transparency and efficient decision making	APRIL 2023
3. Ensure control and reporting is available to monitor and communicate	<input type="checkbox"/> Control reports will help team and management ensure that process is working <input type="checkbox"/> More control over margin (Financial), more control over compliance (Quality), more control over achieving star ratings (Competitiveness)	JULY 2023

Balance the cost of star ratings and efficiency of the operations



The target operating model



- ✓ Optimise star ratings
- ✓ Minimise cost of Agency and uncontracted/penalty hours
- ✓ Lock in a predictable margin from your operations
- ✓ Keep Clinical team focused on care
- ✓ Funding team can manage the funding process
- ✓ Multi function team with admissions and rostering will be required to balance the outcome

.... and seek help if you need it, it's a new model and we are all learning.

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Questions from the chat

AN-ACC Funding and Workforce Optimisation Service



Increase accuracy in your AN-ACC funding and create more efficient rosters

5 phases

1. Educate your key clinical and funding staff on the funding framework
2. Identify gaps between actual care needs and classifications
3. Ensure your clinical documentation supports your requests
4. Analyse the impact of classification changes on your current rosters
5. Ensure you have reporting and processes in place



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The first 6 months of AN-ACC

Thursday 23 March
12pm – 1pm AEDT

Register today

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